

Estimation

For Manufacturing

Estimation from OptiProERP can create estimates for both existing or custom products and convert them to a bill of material or sales quotation.

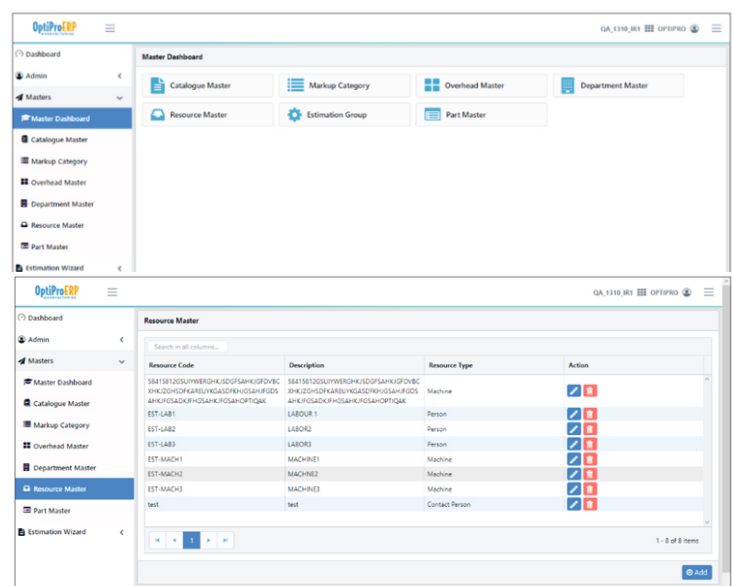
OptiProERP's Estimation lets you estimate the labor, direct and indirect material, overhead, and other costs like customs clearance, packaging, and shipping.

OptiProERP's Estimation has an Estimation Wizard with a simple user interface that lets you:

- Select and add materials, labor, shipping costs, and other costs to create a new estimate
- Costs can be added and grouped by a production assembly for a large project
- Copy an existing estimate or template and modify it to your estimate requirements

OptiProERP's Estimation lets you set up new parts or map the existing SAP Business One items to parts in the estimation data store to use for projects.

OptiProERP's Estimation lets you assign additional attributes to parts and define rules to compute values like volume, weight, etc.



OptiProERP's Estimation Functionality



Create attributes such as length, weight, height, thickness, etc., and make groups of attributes



Define rules for computing raw material requirements



Add, edit, and delete catalogs (list of bought-out items for finished goods), categories, and departments



Define an overhead group with overhead percent or fixed value



Define a markup group with markup percent



Define template estimates for commonly sold products, copy and customize for new requirements, or copy the existing estimate and create a new one



Create an estimate with the guidance of the Estimation Wizard's step-by-step instructions



Create BOMs and Sales Quotations within the Estimation tool

Benefits of OptiProERP's Estimation



Improve Customer Satisfaction

Respond fast to customers' special requirements with detailed and accurate estimates



Save Time

Quickly create estimates using the Estimation Wizard that walks users step-by-step through an automated process



Increase Your Bottom Line

Ensure correct markups, overhead, and shipping is included for every estimate



About OptiProERP

OptiProERP was founded with the vision to solve the 21st century problems that manufacturers face.

Our solution was OptiProERP, a unique manufacturing-specific solution, built on SAP Business One, the #1 ERP platform for small and midsize businesses. With SAP's continuous 21st century platform innovation, we could focus on innovating and developing our industry-specific manufacturing functionality. Instead of adding a layer of code on top of SAP Business One, OptiProERP is built into the DNA of SAP's trusted ERP platform.

The result is a 21st century solution designed to help growing manufacturers gain full visibility and control of their business, reduce production costs, increase profit margins, and leverage data to inform intelligent business decisions.

“After pairing down almost a dozen competitors and placing the final two companies in a head-to-head competition, OptiProERP came out on top as our software of choice. Several key parameters, including not only vast functionality and capability requirements, but ROI, cost, and critical quality indices, resulted in the final choice for Solarus.”

Steve DaBose, Plant Manager, Solarus



TRUSTED PLATFORM

Built on the #1 SMB ERP platform, SAP Business One.



INDUSTRY SPECIFIC

Functionality built for discrete manufacturers.



MANUFACTURING EXPERTISE

Experienced manufacturing process experts.



FUTURE-READY FUNCTIONALITY

21st century digital ERP capabilities.



PLATFORM INNOVATION

Continuous R&D from SAP Business One.



AFFORDABLE TO OWN

World-class ERP priced for SMB budgets.



FLEXIBLE SOLUTIONS

Rich feature set tailored to your requirements.



FASTER ROI

Proven implementation methodology.