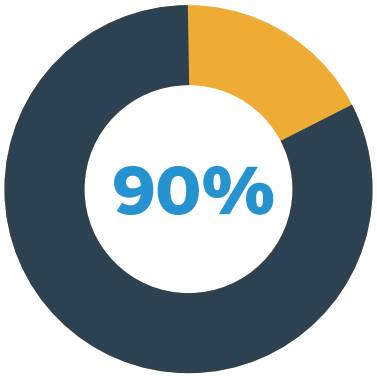


# Can You Keep Up with Your Growth?

OptiProERP MANUFACTURING | SAP® Business One

Unleash your growth with best practices designed for small manufacturing companies.

# OptiProERP with SAP Business One




Over 90% of businesses are small to midsized. But with 50% failing and competition strong, how do you grow?

You need a connected business and quality data at your fingertips to make informed decisions on resources, costs, and business opportunities.

To achieve growth, you need information pulled from across the organization to provide a true and timely picture of how things stand.

**So you can run better and grow bigger.**



# Remove your organization's limitations and unleash its potential.

Connect every part of your growing company - from finance and sales to production and operations - embedding proven practices and intelligence into every part of your business.

You can integrate data company-wide and identify ways to drive top-line growth. You'll keep work flowing smoothly between departments to improve productivity and eliminate redundancy. And you'll see results sooner with a proven and affordable solution designed for manufacturing and distribution businesses just your size.



## Grow now and grow into the future with a single system.

Finding and researching a new solution is something you only want to do once. It's something you want to get right. You want to lay the right foundation for your future business growth.



## Lean on best practices to move you forward.

**Make your business future-proof.**

- Introduce best practices to streamline your business
- Gain real-time visibility with granularity across your business
- Tap into modern technology with industry-specific functionality

**You've got this, because we've got your back.**

- Protect your critical data
- Meet industry requirements
- Stay on top of changing regulations and customer requirements

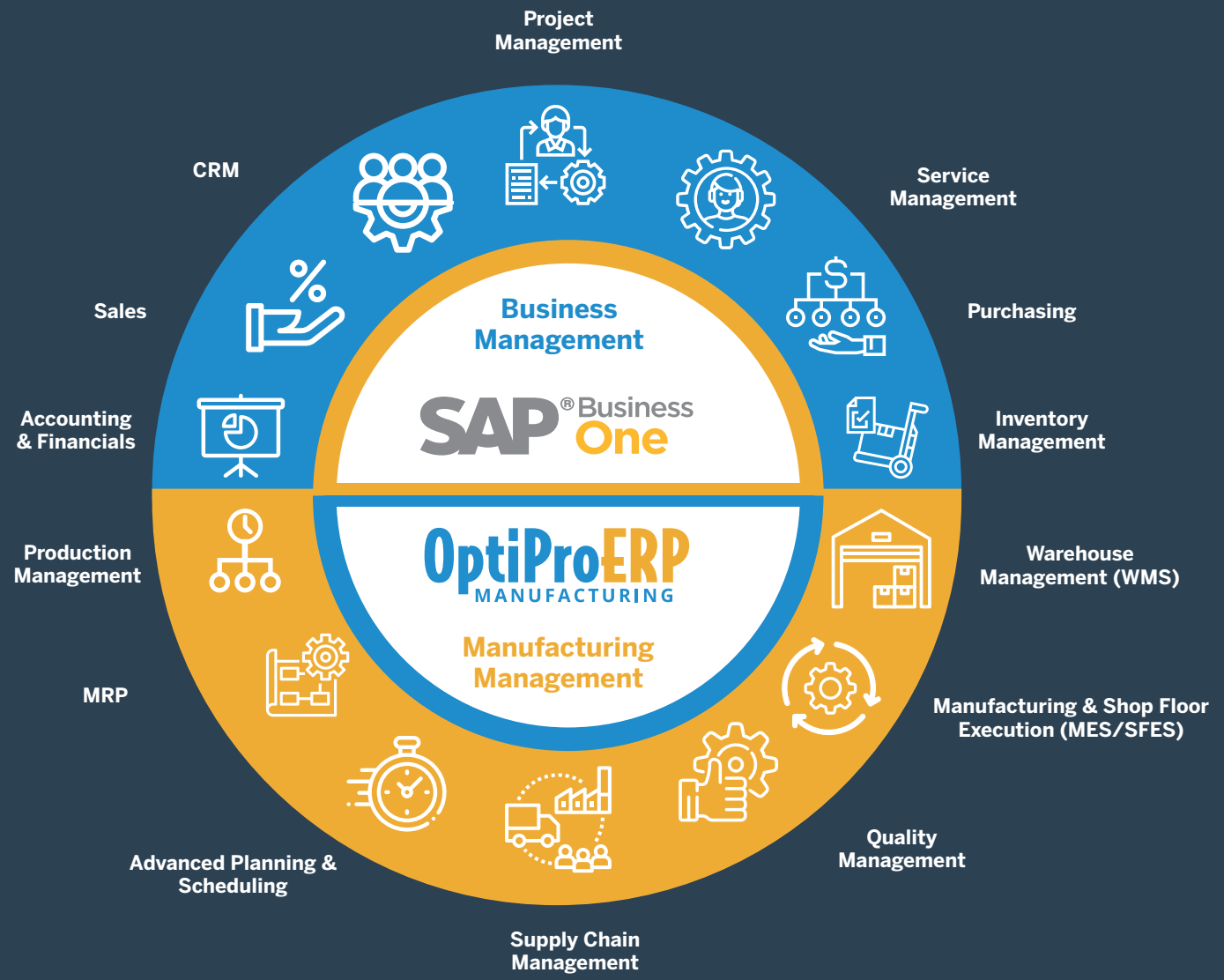


## You can go anywhere when you embed intelligence everywhere.

SAP Business One is the #1 ERP platform for small and midsize businesses with over 70,000 customers. OptiProERP has over 20 years of innovating best-in-class manufacturing and distribution solutions. Combined together makes a powerful platform.

One that will connect your organization across all operations so you can go farther and see results faster.

# The best in business and manufacturing management.





## Financial Management:

**Connect your finance and core processes to drive profitable growth.**

- Automate and integrate core accounting processes
- Manage accounts for multiple operating units, currencies, and reporting standards
- Use customer and supplier transaction data to get real-time visibility into cash flow
- Connect core accounting with expense reporting procurement, inventory, and more
- Get real-time insight into where your dollars are going and how your business is performing




## Sales and Customer Relationship Management (CRM):

**Bring marketing, CRM, sales, ecommerce, and service together to create revenue-driving experiences.**

- Marketing: Get deeper customer insights to deliver personalized and relevant experiences across channels
- Sales: Empower sales with the in-depth visibility they need to increase both productivity and performance
- Service: Turn powerful customer information into personalized, high-value service before, during, and after a purchase
- Commerce: Deliver a consistent, personalized experience across all channels through a single platform
- Customer Data: Provide secure digital experiences that put consumers in control of their preferences and personal data



## Service Management:

**Increase your bottom line by offering product support, maintenance contracts, and warranties, and improve customer relations by providing services and care for products beyond the original purchase.**

- Execute your supply chain plan by analyzing demand, reviewing sales forecasts, and current supply
- Collaborate with your suppliers and share data automatically to keep your supply chain optimized
- Analyze the performance of your vendors with real-time analytics and dashboards
- Identify potential supply chain problems and avoid them with fast access to data and by identifying trends



## Purchasing and Inventory Management:

**Optimize purchasing practices and control costs by managing the complete order-to-pay cycle.**

- Procurement: Improve the buying experience and let intelligent technologies simplify the process
- Master Data Management: Manage all data in one place while automatically adapting to individual market requirements
- Inventory, MRP, Warehouse, and Accounting Integration: Create real-time synchronization of goods receipts and inventory levels
- Accounts Payable: Lower costs and optimize your supply-chain relationships with efficient and automated workflows
- Reporting: Generate integrated reports in various formats or dashboards to quickly see what matters most to your business



## Production Management:

**Boost efficiency and productivity with the insights, control, and flexibility you need to manage your production environment.**

- Gain insights into production orders, work in progress (WIP), and job costs
- Check schedules and capacity, avert bottlenecks before they occur, and see sub-contracted job status
- Maximize labor, tooling, machine, and work center utilization with finite capacity scheduling, rough-cut capacity planning, and visual scheduling
- Adapt to ever-changing schedules, bottlenecks, and breakdowns with Advanced Planning & Scheduling



## Material Requirements Planning (MRP):

**Align your order system with your production schedule to drive revenue.**

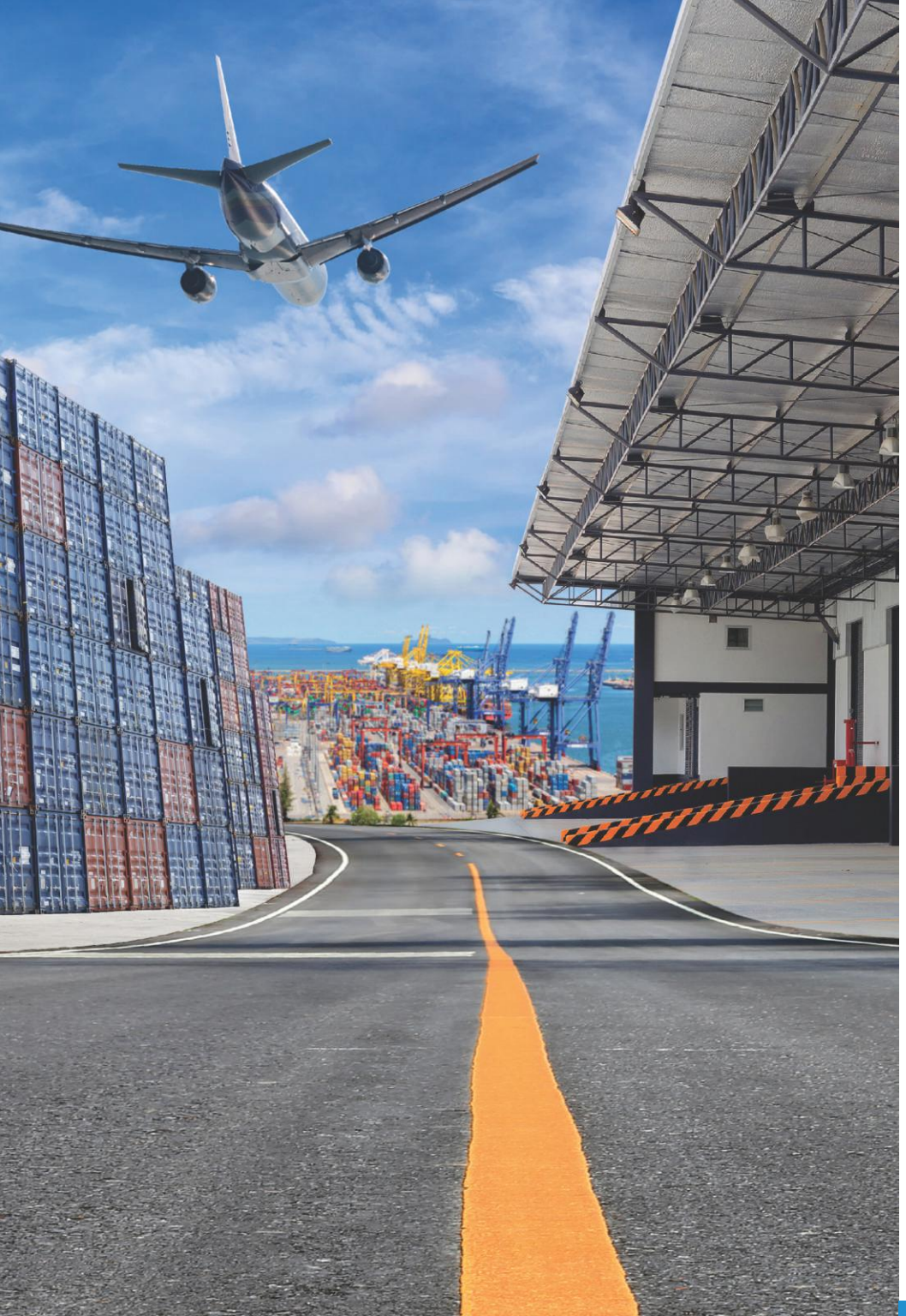
- Satisfy demand by knowing exactly what needs to be purchased and/or produced
- Optimize organizational timing with production, purchasing and inventory schedules
- Have the right amount of materials and resources at the ready to keep production at capacity
- Never run out of inventory or have too much on stock by utilizing demand projections



## Advanced Planning and Scheduling:

**Maximize your production by balancing demand, capacity, and constraints to generate achievable production schedules.**

- Plan in finite or infinite capacity mode with multiple or no constraints to make better planning decisions
- Schedule interactively with multiple or no constraints and digitally generate, modify, update, and visualize production schedules to meet your needs
- Visualize production schedules, current load, resource capacity, bottlenecks, “what if” scenarios, and the impact of changes and compare alternatives.
- React quickly and intelligently to expected and unexpected changes to your production and update your production schedules digitally



## Supply Chain Management:

**Know the immediate status of your supply chain at any time, from any location with mobile access.**

- Make better decisions with powerful reports and analytics that measure the effectiveness of your supply chain
- Minimize potential issues with automated processes and tracking supply risk metrics
- Improve supplier collaboration, management, and visibility for better relationships and reduced costs
- Increase agility with enhanced productivity, faster invoice processing, and transportation lead time




## Quality Management:

**Streamline your internal quality and compliance needs to ensure excellence for your customers.**

- Reduce costs incurred by reworked and scrapped finished goods
- Exceed customer requirements with error-free products delivered on time
- Break down silos with shared data, better coordinated workflow, and unified processes
- Eliminate fragmented records and error-prone manual data entry with a single source of truth



## Manufacturing & Shop Floor Execution System (MES & SFES):

**Run a more profitable shop floor with real-time visibility, intelligence, and control.**

- See immediately the status of operations, the quantity produced, and if any issues occurred
- Visibility to performance by both operator and machine to make necessary improvements
- See when tasks are running behind to take swift action
- Better control across the shop floor with insight into all tasks and disruptions



## Warehouse Management System (WMS):

**Increase the speed and accuracy of order fulfillment by tracking the movement of inventory.**

- Maximize warehouse efficiency, minimize handling costs, and have on-time, error-free deliveries
- Be flexible to changes in demand with automated processes
- Optimize the movement of raw material, work in progress, and finished goods
- Better utilization of warehouse space and floor layout




## Business Intelligence and Reporting:

**Make smart, confident decisions faster by capturing all critical information.**

- Interactive Analysis: See your business from a variety of perspectives to make informed decisions
- Dashboards and Reports: Design intuitive, interactive dashboards and reports to assess performance for swift action
- Analytics and KPIs: Improve your cash balance visibility and sales performance dramatically with analytics and predefined KPIs
- Intuitive Tools: Use modern tools to quickly get deep insight and workflow alerts to optimize processes

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## About OptiProERP

OptiProERP is a leading global provider of industry-specific ERP solutions for manufacturers and distributors. Backed by deep industry expertise and driven by a commitment to customer service, OptiProERP delivers best-in-class, end-to-end industry solutions built on the market-leading platform for small and midsize enterprises, SAP Business One.

OptiProERP, as part of eWorkplace Manufacturing, is SAP's strategic industry partner for manufacturing and distribution and its first OEM partner as part of SAP's global PartnerEdge Program.